Zoho Books Authorised Partner in Dubai

What a Zoho Partner Does, How a Zoho Books Implementation Works in the UAE, and How to Choose the Right Partner

Perfonec Computers is an authorised Zoho Partner listed on the official Zoho Partner Directory UAE. This guide explains what a Zoho Books partner does for a Dubai business, how an implementation runs from first call to go-live, what UAE VAT and e-invoicing add to the work, and how to check any partner before you hire one.

QUICK ANSWER	
Who we are	Authorised Zoho Partner, listed on the Zoho Partner Directory UAE
Where	Manama Street, Dubai — serving Dubai and the wider UAE
What we do	Zoho Books setup, migration, UAE VAT, Corporate Tax structure, training, support
Who we serve	Mainland and free zone companies across all industries
UAE e-invoicing	Data audit, accredited provider setup, and pilot testing
First step	Free assessment with a written scope and quote — no cost, no commitment

Why Use a Zoho Books Partner in Dubai

Anyone can sign up for Zoho Books in minutes. However, a correct setup takes longer. Your chart of accounts, VAT codes, opening balances, and bank feeds decide whether your reports are right from day one. A UAE partner also configures 5% VAT, zero-rated and exempt supplies, and the reverse charge on imports before you post your first invoice. As a result, your team starts with a clean system instead of fixing mistakes later.

Zoho Books Services for UAE Businesses

Service	What It Covers
Implementation	Organisation setup, chart of accounts, users and roles, invoice templates, bank connections
UAE VAT	Tax codes, TRN setup, VAT 201 return preparation, FTA-compliant tax invoices
Corporate Tax	Account structure and reports that support 9% Corporate Tax preparation
Data migration	Moving data from Tally, QuickBooks, Sage, or Excel, with closing balances checked
Multi-currency	AED base currency with USD, EUR, and other currencies and exchange rate handling
E-invoicing readiness	Data audit, accredited provider setup, and pilot testing
Training	Practical sessions for your accounts team on your own data
Support	Help after go-live, fixes, and updates when VAT or e-invoicing rules change

How a Zoho Books Implementation Works

Step	Stage	What Happens
1	**Discovery**	We review how you invoice, buy, pay, and report today
2	**Plan and quote**	You receive a written scope and cost before any paid work starts
3	**Setup**	We configure the organisation, VAT, chart of accounts, and templates
4	**Migration**	We move your data and check closing balances against your old system
5	**Testing**	Your team posts real transactions while we review the results
6	**Training and go-live**	We train your users, then switch you to the live system
7	**Support**	We stay available after go-live for questions and fixes

The timeline depends on your data volume, number of users, and integrations. We therefore confirm it in writing after the free assessment.

Built for UAE Businesses

Topic	How We Handle It
Mainland companies	Standard 5% VAT setup, TRN on invoices, VAT 201 reporting, and supplier VAT recovery
Free zone companies	Tax treatment set per case, including zero-rated exports and invoices to free zone customers such as JAFZA, DMCC, and IFZA
Multi-currency trade	AED as base currency so reports match statutory needs, with USD and EUR transactions handled
Industries	Trading, logistics, services, real estate, food and beverage, healthcare, and IT

UAE E-Invoicing and Zoho Books

Straight answer: UAE e-invoicing requires structured PINT AE invoices sent through an accredited service provider on the Peppol network. Before we start, we check what your Zoho plan and Zoho's current UAE options support. Then we tell you exactly what your setup needs. Most delays come from data, not software, so we audit buyer TRNs, item descriptions, and addresses first.

Business Category	ASP Registration	Go-Live Date
Revenue AED 50M or above	By 30 Oct 2026	1 January 2027
All other VAT-registered businesses	By 31 Mar 2027	1 July 2027
Pilot phase — all businesses	**Open now**	**No fines during pilot**

Why Perfonec

Perfonec also works with QuickBooks, TallyPrime, Odoo, and Sage 50 in the UAE. Consequently, we have no reason to push Zoho Books when another system fits better. We recommend it when it suits your size, industry, and team. We also build our own e-invoicing connectors, QBESync for QuickBooks and OESync for Odoo, so we understand the PINT AE data rules from the inside.

Zoho Books Pricing and Implementation Cost

Two costs apply. You pay Zoho for the subscription plan you choose, and you pay a partner for implementation, migration, and training. Scope changes the implementation cost, so we give a written quote after the free assessment. Please check current plan prices on Zoho's UAE pricing page before you decide.

How to Choose a Zoho Partner in Dubai — 8-Point Checklist

Check	What to Look For
1. Official listing	The company appears on Zoho's official partner directory
2. UAE experience	Real projects with 5% VAT, FTA returns, and free zone or mainland entities
3. Written scope	A clear scope and quote before any paid work begins
4. Migration method	A defined process for checking closing balances after migration
5. E-invoicing knowledge	Clear answers on PINT AE, accredited providers, and the 2027 deadlines
6. Training	Training on your own data, not a generic demo
7. Support terms	Defined response times after go-live
8. Honest advice	Willingness to recommend another system if Zoho Books does not fit

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About Perfonec Computers — Authorised Zoho Partner, Dubai

Perfonec is an authorised Zoho Partner listed on the official Zoho Partner Directory UAE. We implement Zoho Books for UAE businesses and handle migration, VAT, e-invoicing readiness, training, and support. Perfonec is also the Authorised QuickBooks Dealer and Pro Advisor, Odoo Ready Partner with Odoo Middle East (Cert n°0000699697), Authorised Silver Partner for TallyPrime, and Authorised Sage Reseller UAE. Developer of QBESync and OESync.

Free Zoho Books assessment — no cost, no commitment.

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Based on UAE Ministry of Finance Electronic Invoicing Guidelines Version 1.1 (June 2026). Zoho Books is a product of Zoho Corporation. For general guidance only — not legal or tax advice.